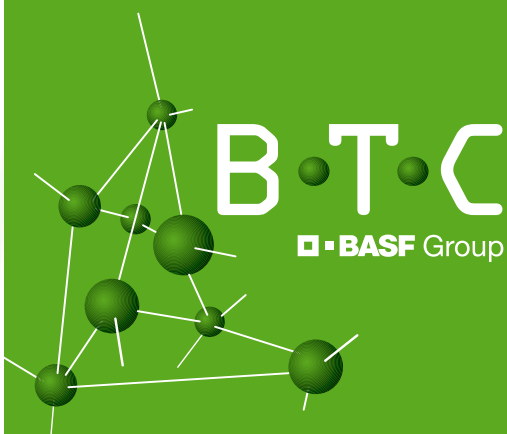


www.btc-europe.com

BTC Speciality Chemical Distribution –

Your expert partner
for Speciality Chemicals
in Europe.





About us.

BTC is the pan-European sales organisation of BASF focussed on speciality chemicals and performance polymers. We can offer you the competence and the continuity of the world's leading chemical company, combined with the flexibility

and speed of our regional distribution companies. With our quality portfolio of high value products, individual services and system solutions, we can help you achieve a decisive lead in your business.



Products and Service

BTC sells and markets the full range of BASF speciality chemicals and performance polymers as well as selected, complementary 3rd party products. In addition, BTC manages logistics activities, provides excellent technical support and a variety of added value services to support our customers.

Organisation

BTC consists of 9 operations which are managed locally to ensure that they fulfill local market requirements. 11 warehouses across Europe provide the ability to move specialist stocks across borders. Each BTC has an external sales force structured by industry sector and trained to a high level of technical competence. All BTCs have the same Navision based IT system allowing easy communication of data and information between each other and the centre.

Customer's Benefits

BTC is the only pan-European distributor dedicated to speciality chemicals. It can offer a genuine pan-European service to multi-national customers. BTC focusses on industry sectors to ensure it can give customers advice and expertise. At BTC our mission is quite simply **'To be the best speciality chemical distributor in Europe'**.

OUR AIM IS YOUR SUCCESS!

Please find your industry sector and select from the BTC product range the chemicals we can supply.

About our Products.



Products	Industries																		
	Detergents & Home Care Industry	Formulator Industry	Electroplating Industry	Water Treatment & Electronic Chemicals Industry	Automotive Industry	Oil & Oilfield Industry	Coatings Industry	Printing Inks Industry	Plastics Industry	Speciality Industry	Adhesives Colourants Industry	Fibre Bonding Industry	Construction & Nonwovens Industry	Architectural Industry	Paper Industry	Carpet Industry	Textile Industry	Leather Industry	Others
Surfactants	●	●	●	●															
Complexing Agents	●	●	●	●															
Dispersing Agents	●	●	●	●															
Waxes	●	●	●			●	●	●	●	●		●			●				
Biocides	●	●		●															
Polymers	●	●		●															
Emulsifiers	●	●	●																
Dispersions/Powders/Additives										●	●	●	●						
Pigments/Dyes/Preparations	●					●	●	●	●			●		●					●
Automotive Chemicals				●	●														
Galvano- & Electronic Chemicals		●	●																
Inhibitors	●	●	●		●														
Flocculants				●															
Resins						●							●						
Leather Chemicals																		●	
Textile Chemicals																	●		
Paper Chemicals															●				
Paper-Refining															●				
Superabsorbent Polymers	●	●	●	●	●	●	●	●		●	●	●	●	●	●	●			●
UV Stabilizers						●		●											
Functional Polymers			●		●	●	●		●					●					●



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